

**SARAH J. BATES, PRESIDENT & CEO
NEW TECHNOLOGY STEEL, LLC**



Ms. Bates' mission is to build a "World-Class" minority-owned Steel Service Center by using her developmental, organizational, communication and leadership skills to build a strong and educated workforce with effective quality systems while promoting a superior customer service philosophy.

Before running her own steel company, Sarah began her career in the steel industry working for Heidtman Steel Products. After exceptional performance in various positions of increased responsibility, Sarah completed the company's Corporate Management training program and was promoted to Processing Manager at the National Galvanizing facility in Monroe, Michigan. Two years later she was promoted to Production Manager at the Heidtman Steel Products facility in Butler, Indiana while it was still under construction. Sarah maintained that position for 1 ½ years. Sarah was then named General Manager of the Heidtman Steel Butler facility, which went on to become the largest, most productive and most profitable plant in the Heidtman Steel organization while under Sarah's three years of leadership. She also attended college full time in the evenings, acquiring her Bachelor of Arts degree in Business Management and Organizational Development.

In the Spring of 2000, Bates purchased the assets of a failed company in Detroit, Michigan and began the operation of New Technology Steel, LLC a minority Steel Service Center. Sarah accepted the challenge and successfully rebuilt the buildings physical structure, replaced and repaired malfunctioning and obsolete equipment, improved the attitudes and work ethics of the existing production workers and regained the confidence of the existing customers, all while developing a new, stronger customer base.

Ms. Bates acquired a second facility in Erie, Michigan in May of 2002. The reputation of New Technology Steel earned the confidence of many customers and this newly acquired plant grew to capacity levels, operating seven days a week in a very short period of time.

In August of 2003, Bates acquired her third facility, an established Blanking facility in Toledo, Ohio. This venture has proved to be very successful and is now known as New Technology Steel Blanking Facility. Sarah's expansion plans are continuing with a new Steel Service Center located in the Southern Region of the United States and Internationally in 2007.

New Technology Steel currently employs approximately 150 people.