

Gail Warrior-Lawrence President and Chief Executive Officer

Gail Warrior-Lawrence is President and CEO of The Warrior Group Inc., a certified woman-owned business based in DeSoto, Texas. The company was formed in 1997 when Mrs. Warrior-Lawrence and her husband, Wayne Lawrence, discovered a void in the marketplace. They found an unmet need among corporations and government agencies that needed a reliable provider of modular buildings; someone with a quality product, a quality process and good, smart people.



Today, The Warrior Group is a multi-million dollar provider of premier modular construction services that delivers much more than just buildings. In fact, the company is now the largest woman-owned provider of modular buildings in the United States. It delivers turnkey, start-to-finish modular building solutions backed by experience and assurances of top-quality services, from building design, and estimating to project management. With more than 20 employees and hundreds of customers nationwide, Mrs. Warrior Lawrence manages the company with passion, purpose and practicality. Customers come first, service is “world class” and relationships remain long term.

Mrs. Warrior-Lawrence blends her talent for marketing and communications with a career history that spans years as a senior accountant at an oil company, a bachelor’s degree in accounting and a master’s degrees in marketing. Being proficient in financial management and effective communications has helped propel Mrs. Warrior-Lawrence and her firm into the local and national spotlight. Her volunteerism and commitment to the business—and the community—remain strong, as she serves on boards for the Dallas Fort Worth Minority Business Council, Women’s Business Council-Southwest, the African American Museum and the Heart of a Warrior Foundation. On a national level she serves on the Women’s Enterprise Leadership Forum for WBENC. She’s also a frequent public speaker for business and community organizations, including the Women’s Business Council-Southwest, the Women’s Chamber of Commerce of Texas and various organizations.

Because of her passion, innovation and success, Mrs. Warrior-Lawrence has been honored with a number of awards, and is often profiled and quoted by the media. For example, she and her firm have most recently been named the Black Contractors Association’s 2006 Large Contractor of the Year, Entrepreneur of the Year by Mcompany, the Small Business Administration’s 2006 Minority Small Business Person of the Year, and a 2007 WBENC Business Star, among several others. She has been featured and quoted by numerous publications, including *Seeds of Success*, by Vivian Castleberry, *Black Enterprise Magazine*, *Professional Woman’s Magazine*, *The Dallas Morning News*, the *Dallas Business Journal*, *Women’s Enterprise* and more.

When she’s not leading her company to greatness, Mrs. Warrior-Lawrence is playing “super hero” with her six-year-old son, or challenging her husband, Wayne, to a tough game of Chess. She even received the 2005 Motherhood Lifetime Achievement Award from the Dallas CAN! Academy. She is also an exercise enthusiast and regularly enjoys weightlifting and running. What’s her secret? Believe. Serve. And do the right thing.